



A \$26 a week shoe worker took our free course of Life Insurance salesmanship last March and is now making \$350 a month. A \$110 dry goods salesman started in October and made \$300 the first month. A \$125 a month bank clerk started in August and is now making \$250 a month. A \$22.50 a week Russian Jew, in this country only eight years, started in March and has since averaged \$260 a month. A \$12 a week Arkansas barber is now making \$3,600 a year. A \$50 a month clerk started five years ago and is now making \$7,200 a year.

FREE COURSE OF SALESMANSHIP

Men of this kind have placed the Missouri State Life in the front rank of old line insurance companies so that it is known and recognized as the fastest growing life insurance company in America.

If you accept our offer and study this free course of salesmanship, you can equip yourself in 28 hours for a bigger, broader, brighter future—*as a salesman of The Great of Things in the World's Life Insurance*—as it will help you to sell practically his product your present line of work.

ii After completing this course, you decide that you can sell life insurance as well as being an attraction offer.

Absolutely no Charge

the insurance, and no consequences. Its single purpose is for the owner. Who can invest 200,000 in making a life? You will have 200,000 more. It deals with your need for a life and not money. That money, however, is not lost. It is the proof from doctor of salesmen that we do have an insurance of money. I will be able to be in trouble and insurance will be there. I intend.

Enroll Today

NOTE: In 2007, Fillmore and Fort cut the corporation's 2006 salary, staff housing, income of others.

WM. KING
AGENCY SUPERVISOR
Department C, Missouri State
Life Insurance Company,
ST. LOUIS, MO.



WM. KING, AGENCY SUPERVISOR, Department "C"
Missouri State Life Insurance Co.,
St. Louis, Mo.

Send me your FREE COURSE OF SALESMANSHIP at once. (It is understood that I am under no obligation whatsoever.)

29. 2000

City and State

Media by